

JOIN THE INNOVATION PAVILION
AT INTERSOLAR AFRICA

EAST AFRICA'S MOST INFLUENTIAL EXHIBITION AND CONFERENCE FOR THE SOLAR INDUSTRY

YOUR GATEWAY TO AFRICA'S SOLAR MARKET

Africa's solar market is booming. In 2025 alone, the continent installed 4.5 GW of new solar PV capacity – a 54% year-on-year increase and the fastest growth on record. Nairobi has firmly established itself as East Africa's strategic hub for clean energy business, investment, and innovation.

Intersolar Africa is the region's premier B2B solar exhibition and conference, bringing together manufacturers, project developers, investors, policymakers, and technology innovators from across Africa and beyond. The 2027 edition at the modern Sarit Expo Centre in Nairobi will host around 100 exhibitors, 3,000+ visitors, and 250+ conference attendees from more than 60 countries.

Quick facts

Dates	March 16–17, 2027
Hours	10:00am–5:00pm
Venue	Sarit Expo Centre, Nairobi, Kenya
Focus	PV, Energy Storage

3,000+ VISITORS

100+ EXHIBITORS

60+ NATIONS



FIRST-TIME
EXHIBITORS WELCOME

Why Nairobi?

Kenya leads East Africa's energy transition with ambitious renewable targets, a rapidly growing C&I solar market, and a supportive policy environment. With 31 GW of projected African solar capacity by 2029, Nairobi is the ideal springboard for your market entry into the continent.

- 54% solar PV growth in Africa in 2025 (Global Solar Council)
- 31 GW projected African solar capacity by 2029
- Falling technology costs + storage making deployment viable



„The event (+communication) offered strong networking potential, high-quality view of the market's direction... because the key platform was clear, well-structured and helped us position ourselves as part of that renewable energy community.“

Zimmermann PV-Steel Group GmbH & Co. KG



Exhibitor Profile

Manufacturers, PV Equipment and Materials Manufacturers, Suppliers, Distributors, Service Providers, Project Developers/EPC Contractors, System Integrators, Research Institutes, C&I Investors

Delegate Profile

Installers and System Integrators, Distributors, Project Developers/EPC Contractors, Architects, Manufacturers and Suppliers, Investors and Analysts, C&I Investors, Utilities, Government Officials / Policy Makers

REASONS TO JOIN THE INNOVATION PAVILION

The Intersolar Africa Innovation Pavilion is designed exclusively for companies making their very first appearance at Intersolar Africa in Nairobi. Whether you are testing the East African market or seeking a powerful springboard into the continent's fastest-growing solar ecosystem, the Innovation Pavilion offers an all-inclusive, attractively priced entry point – with full organisational support before, during, and after the event.

Eligibility Requirements

- First-time participant at Intersolar Africa, Nairobi
- Seeking to test or enter the East African solar market
- Innovative product, service, or solution in clean energy
- First come first served – limited to 10 exhibitors

Included Services

- **6 sqm booth:** Walls, 1 table, 2 chairs, electricity supply, company name on fascia board
- **Marketing and press coverage:** Social media posts, press releases, website, newsletters

Your Target Audience Is Here

More than 3,000 qualified visitors – solar developers, EPC contractors, investors, utilities, and policymakers – attend Intersolar Africa. Your booth places you directly in front of the decision-makers who matter most.

All-Inclusive and Hassle-Free

The Innovation Pavilion package covers everything: booth construction, furniture, electricity, online presence, press announcements, and social media promotion. Focus on your business – we take care of the rest.

Limited Spots – Act Now

Participation in the Innovation Pavilion is strictly limited to ensure maximum visibility for each participant. Secure your place early. Applications are processed on a first-come, first-served basis.

Register Your Interest – Complete and Return

To check eligibility and secure your spot, please fill in the fields below:

Company Name

Contact Person/Title

Email Address

Phone Number

Country of Registration

Website

Scan for more information



Contact

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All this for one great price!

6 sqm: US\$ 1,900

* Price per participant.
Number of participants is strictly limited.

Organizers

